

MOOSE ON A "MISSION"

Monday, June 25, 2018

VIRGINIA - LODGES - ACTIVE MEMBERSHIP

Compare Moose Years - 2017-2018 vs 2018-2019

**GOAL EACH MONTH
ACHIEVE 85% RETENTION
INCREASE MEMBERS EACH MONTH AND END THE YEAR "PLUS 1"**

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FRU#	FRU NAME	Difference 2017-2018 (1168)	Goal 2018-2019 35336	Active 34168	Expired 6147	Dropped 4243	EXPIRED/DROPPED %		JUN 2018 RENEWALS		
							17.99% Expired	12.42% Dropped	DUE 3646	PAID 2036	55.84%
141	Suffolk	(29)	416	387	72	44	18.60%	11.37%	41	27	65.85%
198	Tazewell County	(14)	412	398	130	56	32.66%	14.07%	52	22	42.31%
284	Roanoke	10	420	430	67	59	15.58%	13.72%	76	42	55.26%
383	Bassett	(1)	131	130	39	3	30.00%	2.31%	9	5	55.56%
394	Wytheville	(3)	413	410	34	1	8.29%	0.24%	34	14	41.18%
403	Strasburg	(13)	1250	1237	142	67	11.48%	5.42%	165	110	66.67%
464	South Norfolk	(13)	176	163	60	43	36.81%	26.38%	24	14	58.33%
575	Woodstock	0	1105	1105	166	74	15.02%	6.70%	106	62	58.49%
583	Woodbridge	2	373	375	77	36	20.53%	9.60%	43	20	46.51%
610	Covington	(98)	529	431	167	12	38.75%	2.78%	85	20	23.53%
683	Exmore	2	349	351	59	33	16.81%	9.40%	47	28	59.57%
699	Manchester Richmond	(10)	578	568	84	58	14.79%	10.21%	66	41	62.12%
715	Lynchburg	(28)	511	483	107	90	22.15%	18.63%	38	19	50.00%
733	Galax	(7)	705	698	63	71	9.03%	10.17%	127	94	74.02%
757	Williamsburg	(10)	389	379	82	34	21.64%	8.97%	30	17	56.67%
829	Front Royal	0	1036	1036	153	96	14.77%	9.27%	91	51	56.04%
886	Gloucester	1	210	211	38	41	18.01%	19.43%	19	13	68.42%
898	Portsmouth	(45)	736	691	101	30	14.62%	4.34%	56	30	53.57%
917	Callao	(41)	684	643	98	25	15.24%	3.89%	55	29	52.73%
968	Farmville	5	105	110	28	31	25.45%	28.18%	14	9	64.29%
975	Appomattox	(6)	262	256	58	33	22.66%	12.89%	20	9	45.00%
979	Mount Jackson	(7)	258	251	33	33	13.15%	13.15%	36	28	77.78%
1004	Smyth County	(9)	209	200	59	81	29.50%	40.50%	25	9	36.00%
1041	Leesburg	(2)	432	430	70	55	16.28%	12.79%	35	22	62.86%
1053	Rocky Mount	(2)	96	94	16	2	17.02%	2.13%	10	3	30.00%
1076	Franconia	(12)	686	674	122	111	18.10%	16.47%	60	31	51.67%
1119	Newport News	(9)	371	362	55	34	15.19%	9.39%	25	16	64.00%
1121	Vinton	2	357	359	29	5	8.08%	1.39%	21	9	42.86%
1163	Tuckahoe-Richmond	(6)	457	451	81	58	17.96%	12.86%	49	28	57.14%
1198	Aragona Village	(35)	738	703	151	96	21.48%	13.66%	58	30	51.72%
1267	Colonial Beach	4	290	294	62	75	21.09%	25.51%	33	16	48.48%
1283	Winchester	(8)	1241	1233	140	81	11.35%	6.57%	174	123	70.69%
1309	Waynesboro	14	820	834	121	104	14.51%	12.47%	117	63	53.85%
1315	Arlington	(3)	276	273	33	32	12.09%	11.72%	34	22	64.71%
1338	Pearisburg	(5)	171	166	51	29	30.72%	17.47%	14	3	21.43%

FRU#	FRU NAME	DIFFERENCE	GOAL	ACTIVE	EXPIRED	DROPED	RETENTION %		RENEWALS		
		2017 - 2018	2018 - 2019				EXPIRED	DROPPED	DUE	PAID	%
1348	Culpeper	(21)	160	139	72	26	51.80%	18.71%	17	8	47.06%
1380	Manassas	1	744	745	168	156	22.55%	20.94%	61	29	47.54%
1413	Luray	(7)	334	327	58	46	17.74%	14.07%	30	14	46.67%
1433	Altavista	(14)	402	388	63	62	16.24%	15.98%	34	15	44.12%
1470	Montgomery County	(9)	291	282	38	3	13.48%	1.06%	30	20	66.67%
1472	Hopewell	(9)	877	868	175	122	20.16%	14.06%	92	58	63.04%
1507	Brookneal	(5)	147	142	27	18	19.01%	12.68%	15	8	53.33%
1514	Hampton	(13)	273	260	43	26	16.54%	10.00%	16	7	43.75%
1635	Staunton	0	438	438	71	43	16.21%	9.82%	45	29	64.44%
1655	Fredericksburg	(2)	1020	1018	137	98	13.46%	9.63%	92	42	45.65%
1683	Clifton Forge	0	110	110	31	3	28.18%	2.73%	21	11	52.38%
1695	Warrenton	(9)	212	203	39	38	19.21%	18.72%	35	22	62.86%
1700	Lexington	8	232	240	30	24	12.50%	10.00%	23	10	43.48%
1711	Warwick	0	577	577	81	79	14.04%	13.69%	63	42	66.67%
1714	Richmond-Lakeside	(7)	318	311	67	57	21.54%	18.33%	31	16	51.61%
1727	Lynchburg South	(24)	994	970	188	164	19.38%	16.91%	121	61	50.41%
1783	Colonial Heights	(3)	173	170	34	35	20.00%	20.59%	16	13	81.25%
1840	Powhatan	2	262	264	36	28	13.64%	10.61%	24	15	62.50%
1872	South Hill	(11)	221	210	42	45	20.00%	21.43%	31	17	54.84%
1896	Vienna	(2)	323	321	71	56	22.12%	17.45%	50	32	64.00%
1897	Bedford	(20)	531	511	93	98	18.20%	19.18%	38	18	47.37%
1937	Sandston	(12)	356	344	69	46	20.06%	13.37%	34	21	61.76%
1947	Richmond-East	(1)	697	696	74	43	10.63%	6.18%	69	44	63.77%
1966	Washington County	(2)	396	394	37	1	9.39%	0.25%	22	6	27.27%
1980	Chesterfield	(6)	311	305	51	40	16.72%	13.11%	17	10	58.82%
1993	Dinwiddie	(6)	490	484	119	98	24.59%	20.25%	42	18	42.86%
2032	Piney River	6	150	156	34	34	21.79%	21.79%	31	20	64.52%
2065	Louisa County	(10)	168	158	42	54	26.58%	34.18%	17	9	52.94%
2087	Pulaski	8	266	274	43	31	15.69%	11.31%	18	10	55.56%
2099	Ashland	4	208	212	29	27	13.68%	12.74%	26	16	61.54%
2133	Tappahannock - Warsaw	8	374	382	49	38	12.83%	9.95%	52	27	51.92%
2135	Blue Ridge	(13)	140	127	39	32	30.71%	25.20%	21	10	47.62%
2139	Berryville	(24)	387	363	78	29	21.49%	7.99%	41	25	60.98%
2165	Dale City	(3)	640	637	130	101	20.41%	15.86%	43	23	53.49%
2168	Centreville	(16)	431	415	124	104	29.88%	25.06%	42	18	42.86%
2172	Verona	(15)	775	760	237	148	31.18%	19.47%	65	30	46.15%
2176	Shenandoah	18	239	257	33	80	12.84%	31.13%	41	28	68.29%
2182	Buchanan	(1)	159	158	14	8	8.86%	5.06%	19	12	63.16%
2215	Stafford	(12)	207	195	47	26	24.10%	13.33%	15	9	60.00%
2274	Herndon	(2)	219	217	31	41	14.29%	18.89%	31	15	48.39%
2300	Floyd	(10)	288	278	56	31	20.14%	11.15%	19	10	52.63%
2333	Montross	(1)	125	124	27	25	21.77%	20.16%	17	7	41.18%
2335	Timberville	(14)	201	187	34	10	18.18%	5.35%	17	6	35.29%
2346	Smith Mountain Lake	(5)	168	163	60	19	36.81%	11.66%	18	14	77.78%
2360	Dublin	(20)	203	183	72	46	39.34%	25.14%	22	8	36.36%
2401	Middlesex	(8)	179	171	29	17	16.96%	9.94%	16	10	62.50%
2483	Stephens City	(12)	368	356	50	49	14.04%	13.76%	48	24	50.00%
2527	Lancaster County	(4)	251	247	33	29	13.36%	11.74%	34	20	58.82%
2573	Salem	(7)	368	361	53	49	14.68%	13.57%	30	19	63.33%
2610	Caroline County	(8)	262	254	41	27	16.14%	10.63%	5	1	20.00%
	MOOSE FRATERNITY	(7281)	550836	543555	97355	81346	17.91%	14.97%	63123	37165	58.88%

