

# CREATE OUR FUTURE

## Monday, September 16, 2019

### VIRGINIA - LODGES - ACTIVE MEMBERSHIP

Compare Moose Years - 2018-2019 vs 2019-2020

**GOAL EACH MONTH  
ACHIEVE 85% RETENTION  
INCREASE MEMBERS EACH MONTH AND END THE YEAR "PLUS 1"**

#### PLUS 1 STATUS

## Monday, September 16, 2019

1	# Lodges that Equal Last Yr										
32	# Lodges that Exceed Last Yr										
51	# Lodges Below Last Yr										
FRU#	FRU NAME	Difference	As of	CURRENT AS OF REPORT DATE			RETENTION %		MONTHLY RENEWALS		
		2019-2020	4/30/2019	Active	Expired	Dropped	18.71%	14.19%	DUE	PAID	%
		(384)	34455	34071	6375	4833	Expired	Dropped	3596	1668	46.38%
141	Suffolk	(26)	376	350	68	48	19.43%	13.71%	44	13	29.55%
198	Tazewell County	(18)	347	329	97	89	29.48%	27.05%	35	11	31.43%
284	Roanoke	39	461	500	84	61	16.80%	12.20%	51	26	50.98%
383	Bassett	(1)	134	133	5	0	3.76%	0.00%	10	5	50.00%
394	Wytheville	(10)	446	436	55	19	12.61%	4.36%	40	17	42.50%
403	Strasburg	(20)	1199	1179	166	119	14.08%	10.09%	159	93	58.49%
464	South Norfolk	(13)	178	165	31	44	18.79%	26.67%	14	7	50.00%
575	Woodstock	10	1107	1117	188	139	16.83%	12.44%	123	59	47.97%
583	Woodbridge	(4)	375	371	67	61	18.06%	16.44%	32	10	31.25%
610	Covington	(23)	314	291	59	12	20.27%	4.12%	16	3	18.75%
683	Exmore	17	326	343	50	54	14.58%	15.74%	61	29	47.54%
699	Manchester Richmond	6	514	520	107	81	20.58%	15.58%	64	37	57.81%
715	Lynchburg	(23)	511	488	70	87	14.34%	17.83%	56	32	57.14%
733	Galax	(4)	655	651	68	46	10.45%	7.07%	83	49	59.04%
757	Williamsburg	7	391	398	62	78	15.58%	19.60%	21	7	33.33%
829	Front Royal	16	1071	1087	179	118	16.47%	10.86%	125	63	50.40%
886	Gloucester	(15)	189	174	47	30	27.01%	17.24%	29	10	34.48%
898	Portsmouth	(28)	737	709	96	30	13.54%	4.23%	67	22	32.84%
917	Callao	(14)	701	687	63	41	9.17%	5.97%	66	24	36.36%
968	Farmville	0	119	119	26	23	21.85%	19.33%	9	5	55.56%
975	Appomattox	1	281	282	36	48	12.77%	17.02%	32	12	37.50%
979	Mount Jackson	(4)	229	225	42	25	18.67%	11.11%	42	23	54.76%
1004	Smyth County	(8)	166	158	50	64	31.65%	40.51%	24	13	54.17%
1041	Leesburg	(14)	411	397	94	59	23.68%	14.86%	42	9	21.43%
1076	Franconia	(23)	695	672	137	92	20.39%	13.69%	53	32	60.38%
1119	Newport News	(6)	331	325	44	55	13.54%	16.92%	40	20	50.00%
1121	Vinton	17	357	374	33	4	8.82%	1.07%	36	18	50.00%
1163	Tuckahoe-Richmond	(10)	457	447	79	62	17.67%	13.87%	47	15	31.91%
1198	Aragona Village	9	608	617	150	129	24.31%	20.91%	58	26	44.83%
1267	Colonial Beach	5	275	280	41	51	14.64%	18.21%	53	26	49.06%
1283	Winchester	17	1214	1231	168	132	13.65%	10.72%	160	98	61.25%
1309	Waynesboro	35	842	877	174	123	19.84%	14.03%	74	29	39.19%
1315	Arlington	(10)	265	255	43	27	16.86%	10.59%	25	13	52.00%
1338	Pearisburg	(18)	143	125	65	41	52.00%	32.80%	13	4	30.77%
1348	Culpeper	(19)	66	47	77	66	163.83%	140.43%	7	2	28.57%
1380	Manassas	(33)	705	672	199	132	29.61%	19.64%	54	18	33.33%
1413	Luray	8	364	372	42	46	11.29%	12.37%	46	21	45.65%

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32	# Lodges that Exceed Last Yr			Active	Expired	Dropped	18.71%	14.19%	DUE	PAID	%
51	# Lodges Below Last Yr										
1433	Altavista	26	432	458	67	64	14.63%	13.97%	34	17	50.00%
1470	Montgomery County	2	238	240	61	33	25.42%	13.75%	42	17	40.48%
1472	Hopewell	(70)	879	809	185	141	22.87%	17.43%	102	54	52.94%
1507	Brookneal	(3)	131	128	34	18	26.56%	14.06%	11	5	45.45%
1514	Hampton	3	283	286	53	36	18.53%	12.59%	19	5	26.32%
1635	Staunton	6	492	498	76	61	15.26%	12.25%	49	22	44.90%
1655	Fredericksburg	(29)	1025	996	163	119	16.37%	11.95%	115	62	53.91%
1683	Clifton Forge	7	112	119	10	26	8.40%	21.85%	17	6	35.29%
1695	Warrenton	19	221	240	38	30	15.83%	12.50%	24	13	54.17%
1700	Lexington	(10)	222	212	40	3	18.87%	1.42%	29	15	51.72%
1711	Warwick	(21)	592	571	104	57	18.21%	9.98%	60	28	46.67%
1714	Richmond-Lakeside	(24)	301	277	86	59	31.05%	21.30%	30	14	46.67%
1727	Lynchburg South	(14)	1013	999	158	168	15.82%	16.82%	121	63	52.07%
1783	Colonial Heights	11	280	291	29	25	9.97%	8.59%	50	13	26.00%
1840	Powhatan	15	282	297	41	24	13.80%	8.08%	34	16	47.06%
1872	South Hill	19	182	201	43	39	21.39%	19.40%	26	14	53.85%
1896	Vienna	(8)	334	326	76	69	23.31%	21.17%	41	17	41.46%
1897	Bedford	(23)	511	488	87	77	17.83%	15.78%	23	9	39.13%
1937	Sandston	(19)	373	354	75	54	21.19%	15.25%	38	22	57.89%
1947	Richmond-East	75	886	961	111	65	11.55%	6.76%	80	53	66.25%
1966	Washington County	29	448	477	39	3	8.18%	0.63%	41	16	39.02%
1980	Chesterfield	(26)	312	286	82	44	28.67%	15.38%	31	14	45.16%
1993	Dinwiddie	(31)	508	477	130	112	27.25%	23.48%	39	16	41.03%
2032	Piney River	(11)	166	155	36	27	23.23%	17.42%	13	5	38.46%
2065	Louisa County	(2)	166	164	34	39	20.73%	23.78%	9	5	55.56%
2087	Pulaski	12	222	234	106	44	45.30%	18.80%	18	8	44.44%
2099	Ashland	(9)	191	182	53	25	29.12%	13.74%	27	16	59.26%
2133	Tappahannock - Warsaw	40	448	488	43	39	8.81%	7.99%	36	17	47.22%
2135	Blue Ridge	(11)	142	131	21	33	16.03%	25.19%	15	4	26.67%
2139	Berryville	(13)	367	354	77	64	21.75%	18.08%	36	18	50.00%
2165	Dale City	18	719	737	110	96	14.93%	13.03%	69	26	37.68%
2168	Centreville	(16)	388	372	93	116	25.00%	31.18%	35	13	37.14%
2172	Verona	(73)	786	713	305	206	42.78%	28.89%	68	21	30.88%
2176	Shenandoah	(24)	358	334	46	15	13.77%	4.49%	27	11	40.74%
2182	Buchanan	7	164	171	18	8	10.53%	4.68%	24	13	54.17%
2215	Stafford	(15)	192	177	43	34	24.29%	19.21%	22	7	31.82%
2274	Herndon	(24)	209	185	48	33	25.95%	17.84%	28	13	46.43%
2300	Floyd	(3)	294	291	44	45	15.12%	15.46%	21	10	47.62%
2333	Montross	4	131	135	19	20	14.07%	14.81%	6	2	33.33%
2335	Timberville	(9)	162	153	60	28	39.22%	18.30%	13	6	46.15%
2346	Smith Mountain Lake	6	173	179	41	56	22.91%	31.28%	22	11	50.00%
2360	Dublin	1	152	153	56	65	36.60%	42.48%	14	2	14.29%
2401	Middlesex	5	162	167	58	26	34.73%	15.57%	9	6	66.67%
2483	Stephens City	(7)	372	365	57	48	15.62%	13.15%	43	16	37.21%
2527	Lancaster County	(12)	251	239	47	27	19.67%	11.30%	15	6	40.00%
2573	Salem	(17)	345	328	73	43	22.26%	13.11%	28	11	39.29%
2610	Caroline County	(8)	278	270	37	33	13.70%	12.22%	31	9	29.03%